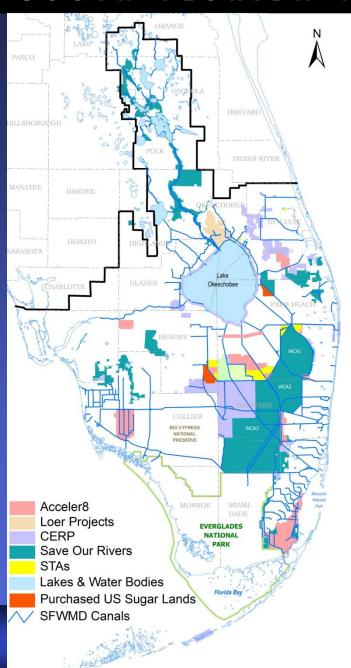
Contractual Services for Vegetation Management

Item 32 . Aerial Application Services and Items 33-36 . Ground Application Services



Vegetation Management

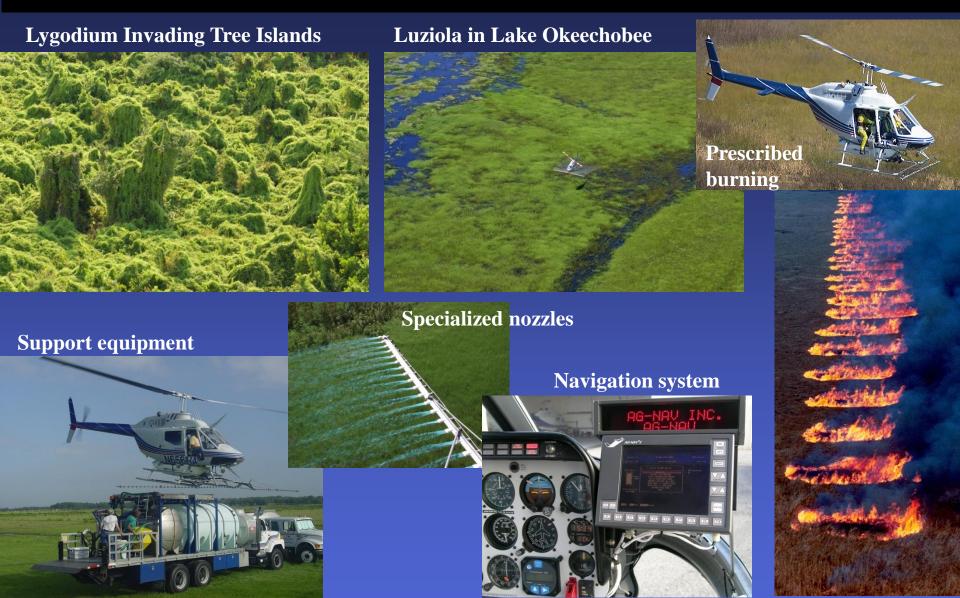
- Manages invasive terrestrial and aquatic vegetation within District canals, lakes, and rights-of-way, of the C&FS Project and other Works of the District.
- Ensures conveyance capacity within canals and water bodies.
- Provides for the continued control of invasive plants on District Land.
- Maintenance is accomplished primarily through contracted aerial and ground application services.



Area of Responsibility

- C&SF projects
 - Lakes ~ 608,000 acres
 - Canals ~1,600 miles
 - **Levees/Berms 1,000 miles**
- Conservation Land ~ 1.2 M acres
- STAs ~ 65,000 acres

SOUTH FLORIDA WATER MANAGEMENT DISTRICT









Past 5 years Expenditures Aerial Application

FUNDING	FY 2007	FY 2008	FY 2009	FY 2010	FY 2011*	
						Total
Ad Valorem	\$762,645	\$753,050	\$292,119	\$440,278	\$608,073	\$2,856,165
FWC Aquation	\$1,536,845	\$1,242,616	\$1,278,865	\$607,500	\$627,660	\$5,293,486
FWC Terrestrial	\$1,218,185	\$633,548	\$295,446	\$172,100	\$108,400	\$2,427,679
Mitigation	\$372,290	\$195,650	\$100,562	\$46,550	\$76,110	\$791,162
STA	\$1,738,097	\$449,710	\$234,196	\$114,557	\$197,657	\$2,734,217
Other	\$82,715	\$119,475	\$227,285	\$489,265	\$154,449	\$1,073,189
Tota	\$5,710,777	\$3,394,049	\$2,428,473	\$1,870,250	\$1,772,349	\$15,175,898

32. 2011-812 A Resolution of the Governing Board of the South Florida Water Management District to authorize the official ranking of shortlisted firms and entering into a three (3) year work order contract with two 2 one-year renewal options with Helicopter Applicators Inc., subject to successful negotiations, for Vegetation Management Aerial Application Services, in an amount not-to-exceed \$3,400,000 per year of which ad valorem and non-ad valorem funds in the combined amount of \$3,400,000 are subject to Governing Board approval of the FY12 budget and additional amounts not to exceed \$3,400,000 annually are subject to Governing Board approval of the FY13-FY16 budgets; providing that, if negotiations are unsuccessful with Helicopter Applicators Inc., the District will proceed with negotiations in ranked order until a contract has been successfully negotiated; providing an effective date. (Contract Number 4600002452)



ANAGEMENT DISTRICT



Past 5 years Expenditures Ground Application

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FUNDING FY 2007 FY 2008 FY 2009 FY 2010 FY 2011*

Total

Ad Valorem $3,866,655 $2,136,928 $2,374,363 $3,162,549 $3,096,874 $14,637,369

FWC Aquatic $71,779 $308,002 $698,666 $449,288 $275,400 $1,803,135

FWC Terrestrial $3,374,138 $3,383,578 $1,975,478 $979,369 $979,999 $10,692,562

Mitigation $1,014,006 $1,511,791 $1,152,757 $1,326,238 $1,244,460 $6,249,252

STA $1,753,253 $1,097,227 $1,366,444 $2,160,105 $2,067,543 $8,444,572

Other $1,275,431 $1,666,636 $725,638 $1,084,646 $561,389 $5,313,740

Total $11,355,262 $10,104,162 $8,293,346 $9,162,195 $8,225,665 $47,140,630
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33. 2011- 313 A Resolution of the Governing Board of the South Florida Water Management District to authorize the official ranking of shortlisted firms and entering into a three (3) year work order contract with two (2) one-year renewal options, subject to successful negotiations with **Applied Aquatic Management, Inc.**, one of four firms selected for Ground Application Services for Aquatic, Wetland and Terrestrial Vegetation Control throughout the District, in an amount not-to-exceed \$10,000,000 each year for all four contracts (4600002497, 4600002498, 4600002499 and 4600002500); of which ad valorem and non-ad valorem funds in the combined amount of \$10,000,000 are subject to Governing Board approval of the FY12 budget and additional amounts not to exceed \$10,000,000 annually are subject to Governing Board approval of the FY13-FY16 budgets; providing that if negotiations are unsuccessful with Applied Aquatic Management, Inc., the District will proceed in ranked order until a contract has been successfully negotiated; providing an effective date. (Contract Number 4600002497)

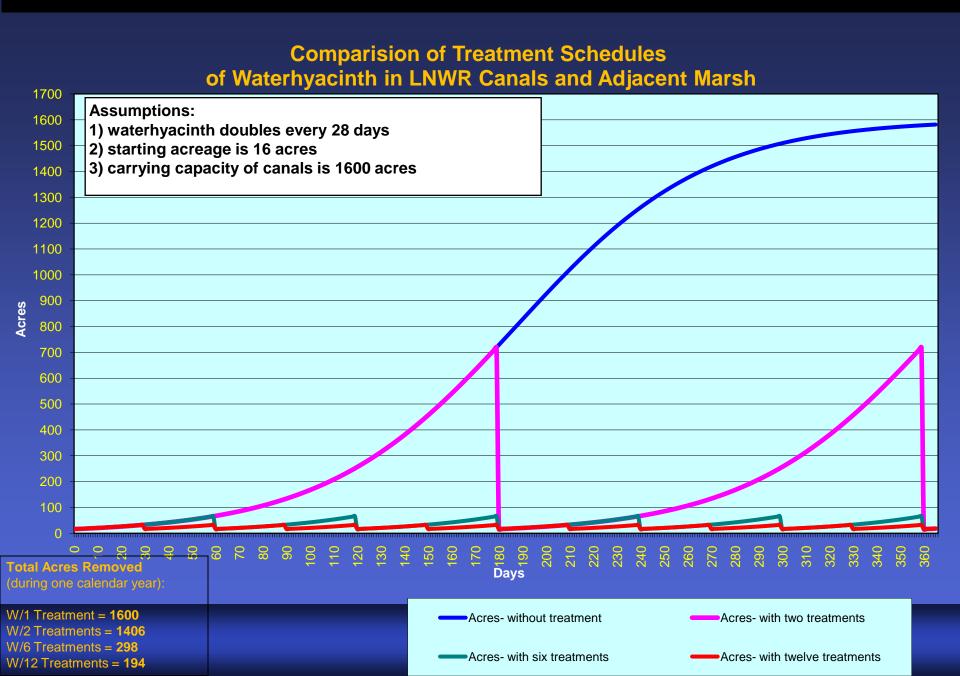
34. 2011- 314 A Resolution of the Governing Board of the South Florida Water Management District to authorize the official ranking of shortlisted firms and entering into a three (3) year work order contract with two (2) one-year renewal options, subject to successful negotiations with Lake and Wetland Management, Inc., one of four firms selected for Ground Application Services for Aquatic, Wetland and Terrestrial Vegetation Control throughout the District, in an amount notto-exceed \$10,000,000 each year for all four contracts (4600002497, 4600002498, 4600002499 and 4600002500); of which ad valorem and non-ad valorem funds in the combined amount of \$10,000,000 are subject to Governing Board approval of the FY12 budget and additional amounts not to exceed \$10,000,000 annually are subject to Governing Board approval of the FY13-FY16 budgets; providing that if negotiations are unsuccessful with Lake and Wetland Management, Inc., the District will proceed in ranked order until a contract has been successfully negotiated; providing an effective date. (Contract Number 4600002498)

35. 2011- 315 A Resolution of the Governing Board of the South Florida Water Management District to authorize the official ranking of shortlisted firms and entering into a three (3) year work order contract with two (2) one-year renewal options, subject to successful negotiations with **EarthBalance Corporation**, one of four firms selected for Ground Application Services for Aquatic, Wetland and Terrestrial Vegetation Control throughout the District, in an amount not-to-exceed \$10,000,000 each year for all four contracts (4600002497, 4600002498, 4600002499 and 4600002500); of which ad valorem and non-ad valorem funds in the combined amount of \$10,000,000 are subject to Governing Board approval of the FY12 budget and additional amounts not to exceed \$10,000,000 annually are subject to Governing Board approval of the FY13-FY16 budgets; providing that if negotiations are unsuccessful with EarthBalance Corporation, the District will proceed in ranked order until a contract has been successfully negotiated; providing an effective date. (Contract Number 4600002499)

35. 2011- 316 A Resolution of the Governing Board of the South Florida Water Management District to authorize the official ranking of shortlisted firms and entering into a three (3) year work order contract with two (2) one-year renewal options, subject to successful negotiations with **Florida Best Inc.** of Haines City, one of four firms selected for Ground Application Services for Aquatic, Wetland and Terrestrial Vegetation Control throughout the District, in an amount not-to-exceed \$10,000,000 each year for all four contracts (4600002497, 4600002498, 4600002499 and 4600002500); of which ad valorem and non-ad valorem funds in the combined amount of \$10,000,000 are subject to Governing Board approval of the FY12 budget and additional amounts not to exceed \$10,000,000 annually are subject to Governing Board approval of the FY13-FY16 budgets; providing that if negotiations are unsuccessful with Florida Best Inc. of Haines City, the District will proceed in ranked order until a contract has been successfully negotiated; providing an effective date. (Contract Number 4600002500)







5 — Year Justification

- Need consistency with contracts as the program is fully outsourced.
- District equipment requirements significant.
- Longer contractor commitment beneficial to offset startup costs.
- New contractor learning curve at least 2 years.
- Multiple ground application contractors